

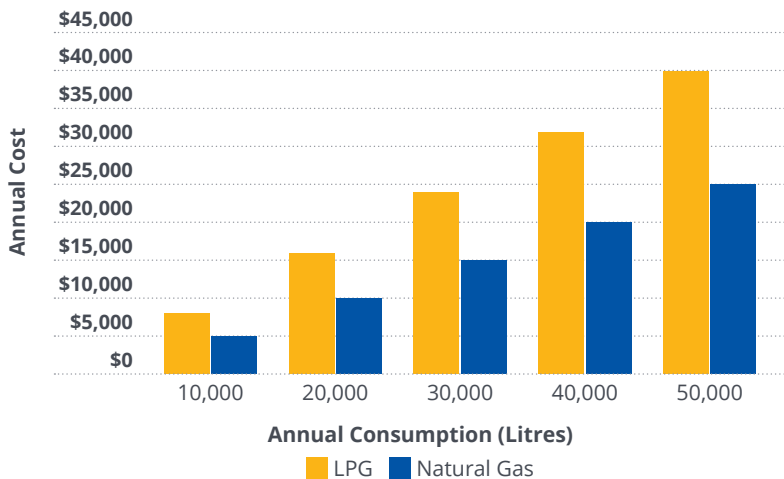
# CONVERT FROM LPG TO NATURAL GAS

Save up to 38% per year\*

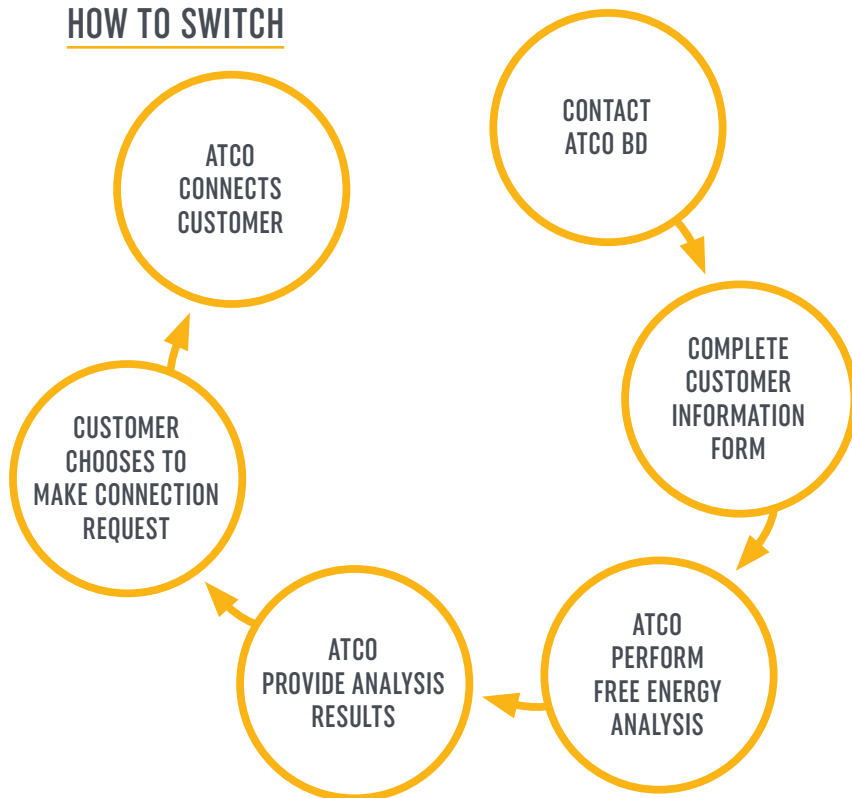
Natural gas is cheaper than LPG\*. Enjoy the reliability of clean, affordable natural gas. Save space on your premises and avoid the inconvenience of LPG delivery.†

Contact ATCO for your FREE Energy Analysis today.

## ANNUAL LPG COST VS NATURAL GAS COST



## HOW TO SWITCH



## INDUSTRIES THAT CAN BENEFIT



HOSPITALS



HOSPITALITY



CORRECTIONAL FACILITIES



LIFESTYLE VILLAGES



LAUNDRIES



AQUATIC CENTRES



MANUFACTURING



EDUCATION

## BENEFITS OF NATURAL GAS

LOWER ENERGY COSTS

RELIABLE SUPPLY

PEACE OF MIND

SAVE SPACE

FREE ENERGY ANALYSIS

\*Savings based on assumed LPG price of \$0.80/litre (\$32/GJ) and assumed Natural Gas price of \$20/GJ. The actual quoted LPG and Natural Gas prices are subject to contractual arrangements with your retailer. The savings are intended to show a cost comparison of fuel types and do not include conversion or connection costs. Assume 1 litre of LPG is equivalent to 25 MJ of Natural Gas. †By switching from bottled or tanked LPG to pipe supplied natural gas.

# CASE STUDY EXAMPLE

## Industry & Business

A beverage manufacturing facility is seeking growth opportunities and expansion of its operations. The facility is concerned about the cost of fuel for their site with energy being a key component to beverage production – the cost of energy has a direct impact on the facility’s revenues. The facility is also concerned about the risk an interruption to their LPG supply might pose to production.

## The Approach & Solution

ATCO assisted by analysing the customer’s LPG consumption to determine the overall cost savings of converting the facility to natural gas. The free energy

analysis determined that the facility would benefit financially from a conversion to natural gas. ATCO then seamlessly connected the facility to the network

## The Results

- A reduction in energy costs
- Connection to a reliable supply of energy
- Increased space in the facility
- Reduction in logistical issues with LPG delivery

## Switch and Save

LPG (Lt)	Estimated Savings*						
	\$0.70	\$0.80	\$0.90	\$1.00	\$1.10	\$1.20	\$1.30
10,000	\$2,000	\$3,000	\$4,000	\$5,000	\$6,000	\$7,000	\$8,000
20,000	\$4,000	\$6,000	\$8,000	\$10,000	\$12,000	\$14,000	\$16,000
30,000	\$6,000	\$9,000	\$12,000	\$15,000	\$18,000	\$21,000	\$24,000
40,000	\$8,000	\$12,000	\$16,000	\$20,000	\$24,000	\$28,000	\$32,000
50,000	\$10,000	\$15,000	\$20,000	\$25,000	\$30,000	\$35,000	\$40,000

This table shows an estimated annual saving between LPG prices (at various LPG prices per litre) when compared to Natural Gas price of \$20/GJ. Savings based on assumed LPG price of \$0.80/litre (\$32/GJ) and assumed Natural Gas price of \$20/GJ. The actual quoted LPG and Natural Gas prices are subject to contractual arrangements with your retailer. The savings are intended to show a cost comparison of fuel types and do not include conversion or connection costs. Assume 1 litre of LPG is equivalent to 25 MJ of Natural Gas.

**Want to reduce your energy costs? Ask for a free energy analysis today.**

To find out more, contact us on +61 08 61635000 or email [business.development@atcogas.com.au](mailto:business.development@atcogas.com.au)

**ATCO**

[atcogas.com.au](http://atcogas.com.au)